

We Listen. We Think. We Deliver.



At Benson Kearley IFG serving you is our privilege

As specialists in the Plastics and Packaging Industry for over 20 years our unique understanding of your business has allowed us to negotiate the best possible rates for you. Our price is competitive, but that is not what makes us different. Our goal is to assist you in becoming a better business, and we will provide the tools to implement and accomplish this.

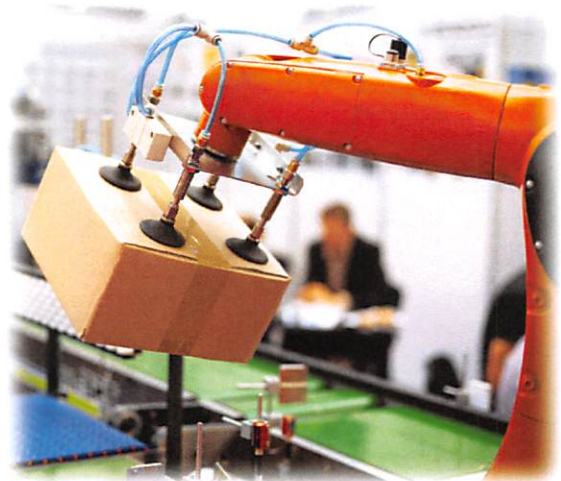
Partners In Risk™

Our Partners In Risk™ Philosophy allows us to better serve you, and in doing so help eliminate inherent risks for your business which means better rates and less claims. Our bi-annual Risk & Business Magazine includes articles on emerging business trends, full of advice you can implement immediately.

As your Partner in Risk™ it is important we stay forward thinking outside of traditional insurance. By assessing vulnerabilities within your operations we can offer expertise solutions.

Be Great

Benson Kearley IFG is focused on providing real value outside of insurance. One way we do that is with our Be Great Seminar. This complimentary seminar for our clients is held annually where we bring in expert speakers from around the world. Three years ago, we brought in Geoff Smart founder of Topgrading, a process of only hiring "A" caliber employees. Two years ago we brought in John DiJulius a world renowned expert in Customer Service and last year Verne Harnish the guru on Scaling Up a business. This year, Warren Rustand, one of the foremost authorities on leadership will be speaking on Authentic Leadership. This is just one of the values we provide our clients to help better their business.



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Partners In Risk™

Purpose:

- More effectively partner with you to reduce your Total Cost of Risk (TCOR)¹, now and in the long term
- Make more informed business decisions when managing traditional and emerging risks
- Secure competitive insurance terms supported by beneficial insurer relationships
- Protect your competitive advantage

Objectives:

- Further understand your business strategies and industry challenges
- Evaluate the performance of your current Insurance Program/ Group Benefits
- Continually identify and appraise risks in your Risk Balance Sheet
- Develop appropriate risk management responses
- Monitor the effectiveness of these responses

Benefits:

- Positive impact on your balance sheet and profitability
- Better alignment of risk management resources supporting corporate goals and strategies
- Consulting services of available

¹ Total Cost of Risk (TCOR) refers to all your risk costs including insurance premiums, deductibles, administrative and claim expenses, retained losses, and loss control measures.